

Structural Modular Innovations, LLC

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Website: smihomes.com

October 15, 2025

RE: Builder Announcement - Carriers

Dear Structural Modular Innovations Valued Partners,

The end of the 2025 selling season is upon us and I would like to take this opportunity to review a topic that has a direct effect on both parties. I want to make sure everyone is on the same page when it comes to our carrier fleet, policies, and procedures.

Structural Modular Innovations at present time has two different types of carriers we deliver our houses on. Both of these present a different dynamic for some of our builder base and some of our policies in terms of carriers may be different than other manufactures. The following is information that will help prevent issues that may occur in the future. Communication is a key factor for both parties' success. Periodically reviewing policies and procedures and understanding why they are in place will insure an understanding for both parties.

Presently we have two different types of carriers. A portion of our carriers require trucks to be equipped with air brakes and a portion does not. Please make sure that you are informing the company hauling your house that it may require their trucks to be compatible for such carriers. Even though you may request a certain type of carrier at the time of order, we cannot guarantee at time of build we will have those size carriers and or the type of carrier requested. We will do everything we can to accommodate the request, but several factors will determine if we can.

Due to the limited number of carriers, we presently have, it is critical we do not build a house early and then have it sit in our yard. The carrier the unit is on may be the right carrier for another house and could affect another builder in an adverse way. Communication by both parties is key. We will be contacting you prior to the house going on-line. At that time if you feel the timeline does not work, please advise Structural Modular Innovations to make any adjustments.

The second part concerning carriers is on-site. Please make sure your team is aware of which type of carrier each unit is on. This will alleviate any problems with moving equipment at time of set.

The third piece of this puzzle is returning the carriers. There are numerous advantages to dealing with a privately owned company and there are also some instances that we must work together to make sure we are working for the betterment of all involved. Returning carriers as soon as possible will help everyone. We do have policies and procedures that have fees associated to any of the topics in this letter that could be implemented if needed. These are in place for a reason and are enforced only when absolutely needed. If we both communicate when dealing with carriers from the beginning to the end, the overall experience will benefit everyone.

Thank you for taking the time to revisit this topic and your help with this matter. Structural Modular Innovations is committed to making your purchase and experience of attainable modular housing easier in all aspects.

Sincerely,

Ryan Bish Joel F. German General Manager Sales Manager